Project Closeout Foreman's Development Series

The Foreman Development Series is the creation and property of the IBEW 7thDistrict. It is copyrighted material that is entrusted to and to be used only by Instructors who have completed the FDS Train the Trainer Classes.

Definition

Project Closeout

 A structured process that includes all Documents, Certificates, and Inspections required to complete a construction project.

Objectives

- To become familiar with typical closeout procedures.
- To identify required documents, certificates, and inspections needed for project closeout.
- To understand the importance of customer relationships to ensure the continuity of Union work.

Group Activity #1



Make a list of all the things that you think will be required to close out a project.

Group Activity #1

Record Drawings

Final As-Built Drawings Shop Drawings O&M Manuals QA/QC Records

Code Inspections

Electrical Inspection Final Certificate of Occupancy Permit Elevator Acceptance Fire Marshall's Acceptance Closeout of Electrical Permits

Commissioning

Documentation Operations Videos Training Requirements Testing Results

<u>Spare Parts</u>

Extra Materials Salvaged Equipment Keys & Key Schedules

Money Items

Application for Final Payment Lien Waivers / Affidavits Affidavits for Payment of Debts Wage Certificates

Contract Requirements

Completed Punch Lists Resolution of Change Orders Claims Resolved RFI Resolution Log Warranties and Guarantees

Specifications

- The Closeout procedures are usually located in Division 1, Section 01770 of the Specifications.
- Other Specification Sections will be referred to as they relate to additional closeout information.

Why is it Important?

- To finish the job and demobilize as quickly and efficiently as possible
- To start the Warranty period
- To reduce the Contractor's Bond
- To request Final Payment

Punch List

- A list of things to do at the end of the job, prior to Substantial Completion:
 - that are incomplete, damaged, or
 - unacceptable work not meeting Specification.
- The GC will request a Final Inspection and the Punch List process begins.

What is "Substantial Completion"?

"The stage at which the building is sufficiently complete, in accordance with the construction contract documents, for the Owner to use or occupy for its intended purpose."

Group Activity #2



According to Specification Section 01770, 1.3 A, before requesting "Inspection for Substantial Completion".....

• What items listed here do you think will be the Foreman's responsibility?

Shrink the Job

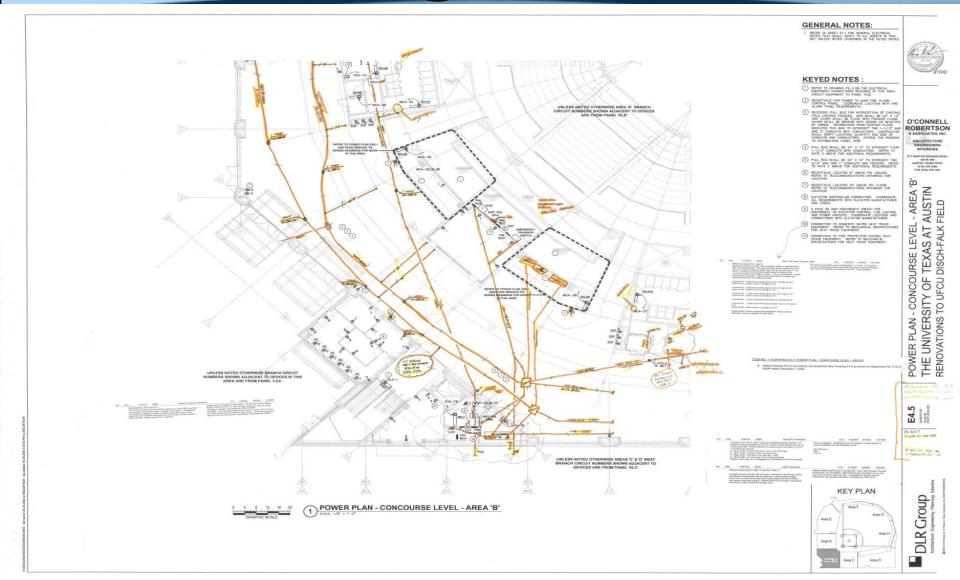
Getting ready for the Final Inspection:

- Start shrinking the job as soon as possible
- Complete Task Sheets by Room/Area (Foreman's To-Do List)
- Qualified QA/QC Person?

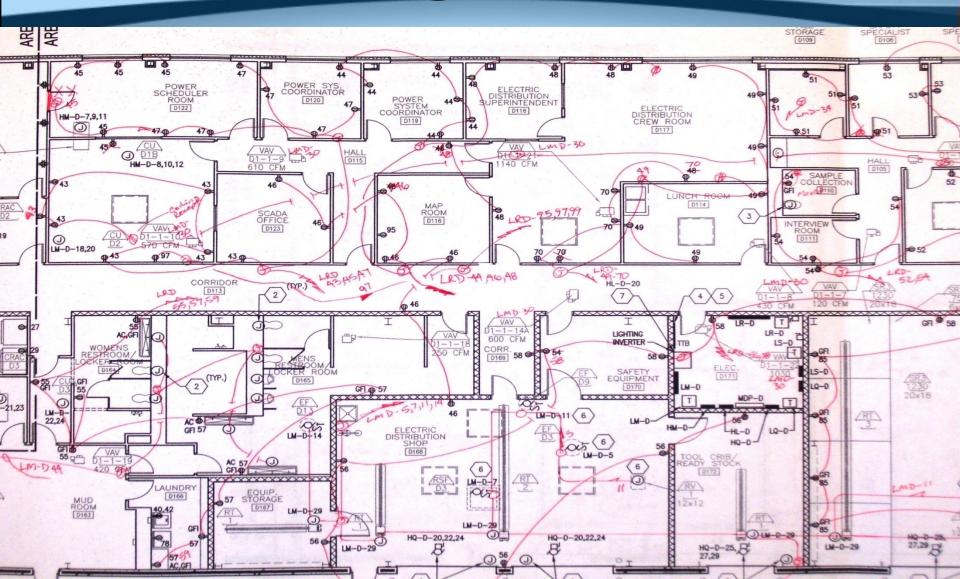
Project Record Documents

- As-Built Record Drawings
- Operation & Maintenance Manuals
- Required Inspections & Certificates
- Commissioning
- Guarantees and Warranties
- Affidavits & Certified Final Payroll Reports

Final As-Built Drawings



Final As-Built Drawings



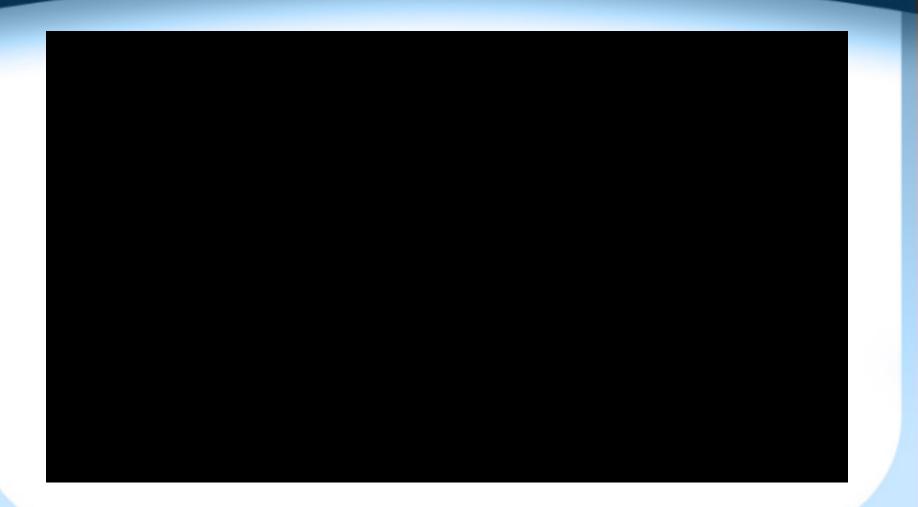
Group Activity #3

According to **Handout #2** -Closeout Specifications, Section #01770;

How are you supposed to mark up your As-Built drawings?

Digital As-Builts?





What does the Future Look Like??





What are O&M Manuals?

<u>"O"</u>Operation & <u>"M"</u>Maintenance Manuals

- These documents are required for all panels, switchgear, and equipment supplied by the Contractor.
- These Manuals will be turned over to the Owner.

What is a "Certificate of Occupancy"?

"A document from the local government that provides authorization for a building to be utilized as a public edifice or as a private residence."

 The purpose of this Certificate is to verify that the building is in full compliance with all current building codes and is safe for occupancy.

What is a "Temporary" Certificate of Occupancy?

Prior to completion of the entire building:

- A temporary permit to occupy certain parts of the building can be issued based on final completed inspections for those areas.
- A TCO is for a limited period of time but can be renewed.

What is "LEED"?

"Leadership in Energy & Environmental Design (LEED)" is a rating system devised by the United States Green Building Council (USGBC).

The purpose is:

- to evaluate the environmental performance of a building
- and encourage market transformation towards sustainable design.

Commissioning

Intent:

 To verify that the Project's energyrelated systems are installed, and calibrated to perform according to the Owner's requirements, basis of design and construction documents.

Orientation & Training

The Contract Documents may call for Contractors to provide orientation and training for the Facilities Management personnel and other end-users on specific electrical, mechanical, and plumbing systems.

Final Cleaning

Final cleaning of all areas and all equipment is required.

- before requesting Final Inspection and Substantial Completion.



The Specifications typically call for a certain quantity of tools, spare parts and extra materials to be turned over to the Owner at the end of the Project.

Transmittals

"A f acco	Boondook Electric, Inc. PO BOX 11592 ALBUQUERQUE, NM 87192 (505) 884-0155 TO: Really Tough General Contracting, Inc. P.O. Box 222 Albuquerque, NM 87125 (505) 345-8000 WE ARE SENDING YOU: Attached Image: Drink Plans Shop Drawings Prink Prink Plans Submittals Matter Submittals	ed to ally a
• The tran with a sp	QTY DATE NO. DESCRIPTION 9 2/16/2010 3rd floor NBICU Fire alarm shop drawings for Fire Marshall approval 9 10/13/2009 3rd floor NBICU Fire alarm device submittals 1 10/13/2009 Pallet Fire Alarm Spare Parts 1 10/13/2009 <	ecipient lace the
 larger dc It gives t having s 	For Approval Approved as submittec Resubmit copies for approval For your use Approved as notec Submitcopies for distribution As Requested Returned for corrections Returnapproved copies For review and comment	ord of

Jed Clampet, Field Superintendent

Really Tough Const. Representative

Guarantees & Warranties

All Contractors are required to guarantee and warranty that:

- Their work conforms to the standards established in the Contract Documents.
- Their work is free of any defects in workmanship, materials, or equipment.

Latent Defects

- A <u>Latent Defect</u> is a design or installation error that could not have been discovered by a reasonably thorough inspection before the project was completed.
- A <u>Patent Defect</u> is one that could have easily been caught by a reasonable inspection.

Lien Waivers

Each Contractor must include a signed and notarized **<u>"Affidavit of</u>** <u>**Contractor"**</u> with their Final Payment application.

Demobilization

Removal of <u>all</u> tools and personnel from site.

Inspect jobsite to verify complete removal.

Final Completion

The completion of all work and all contract requirements by the Contractor.

What is "Retention"?

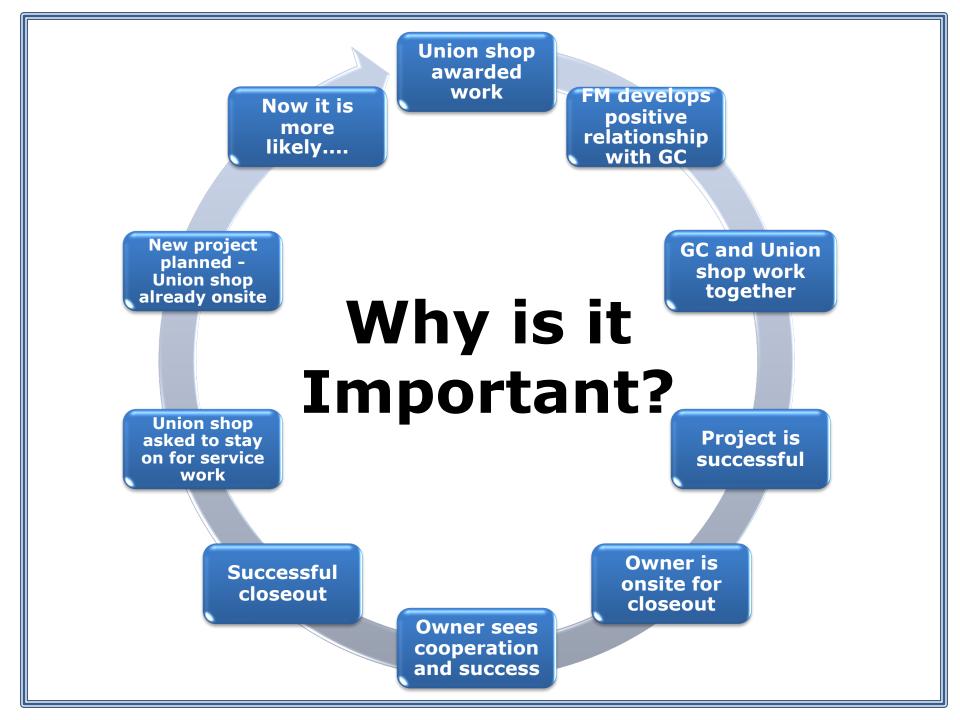
- Retention is the withholding of a portion of each progress payment earned by each contractor until a construction project is complete.
- Retention is calculated as a percentage, typically 5%-10% of each payment.

Customer Service

"You can do an excellent job at the beginning of the project, but it is the way you finish the project that the Customer will remember."

Why it is Important!

- It costs 6 to 10 times more money to get a new Client than it does to keep an existing one.
- Exceptionally satisfied customers will tell an average of 5 people about their positive experience.
- Dissatisfied customers tell an average of 10 other people about their bad experience; 12% tell up to 20 people.
- 25%-50% of operating expense can be due to poor service quality and not doing things right the first time.



What's Important?



Rank the following six items from one to six as you believe your Customers would rank them in importance.

1 = Most Important......6 = Least Important

- On schedule
- Personal attention
- _ No surprises
- ____ Dependability
 - _ Returned phone calls

What's Important?



What Customers Really Want from Contractors?

Here is how clients ranked the following six items in importance to them:

- **#1** Personal attention
- #2 Dependability
- **#3** Returned phone calls
- #4 Good communication
- **#5 On schedule**
- #6 No surprises

Source: FMI Study

Communication

- Use Active Listening.
- Control negative emotions.
- If things start heading south...don't disappear.
- Show you care.
- Pay attention to service quality as well as technical quality.

Quality Service

Based on customer service research by Leonard L. Berry at Texas A&M University, here are the top five dimensions of service quality all customers want and expect from a company:

- 1. Reliability
- 2. Assurance
- 3. Tangibles
- 4. Empathy
- 5. Responsiveness



"Excellence is never an accident."

"It is always a result of high intentions, sincere effort, intelligent direction, skillful execution and the vision to see obstacles as opportunities."

Summary

Foremen play a vital role in the Project Closeout process!

- By understanding how the process works you can now be more proactive in your approach.
- Your help will make Project Closeout a much shorter and smoother process.
- Successful Closeout and good Customer Service will help us get more work in the future.